

305 Christy St. Carson, IA 51525

I emphasize robust user testing and excel in collaborative, innovative strategies that drive technology, marketing, and branding forward.

Creative leader with extensive experience in user experience and interface design

across technology, mobility, multimedia, print, digital, and internet platforms.

Senior Personalization and Testing Designer/Strategist Hewlett-Packard Enterprise

Work Experience

Leadership & Strategy: · Leveraged hands-on expertise in A/B testing, personalization, and website analytics to drive a 20% boost in conversion rates.

defining key success metrics, and calculating optimal test durations—resulting in a 25% reduction in testing cycle time.

March 2019 - Current

Remote

Testing & Experimentation:

Served as a subject matter expert on experiment design—structuring tests, sequencing,

• Managed and led a personalization and testing team, developing a comprehensive website personalization strategy and an online optimization roadmap that contributed to a 15% increase in overall engagement. • Collaborated with a cross-functional team of 15+ members to generate new ideas and craft testing strategies, validating over 100 hypotheses across the web experience.

- Project Management & Collaboration: • Managed multiple concurrent projects (10+ at a time) to ensure timely delivery within scope.
- Project Management & Collaboration:

Customer Marketing teams to drive web initiatives, contributing to a 30% improvement

 Configured and utilized analytics and testing platforms to measure experiment performance, leading to actionable insights that improved KPIs by 10-15%.

• Partnered closely with Demand Gen, Product Marketing, Content Marketing, and

in user engagement.

discipline. Communication & Continuous Improvement:

• Maintained clear communication with stakeholders and senior leaders by documenting and presenting results and recommendations for all initiatives, ensuring data-driven

 Developed and storyboarded customized experience strategies across HPE properties, working with the KRUX team to evangelize design thinking and evolve the design

decision-making and continuous improvement across teams.

overall user engagement.

Collaborative Leadership & Innovation:

End-to-End Design & Process Improvement:

increasing project efficiency by 20%.

a 15% boost in conversion rates on targeted features.

UI/UX Designer II - Mobility Hayneedle (a Walmart brand)

June 2016 - July 2018

Mobile UX/UI Specialist:

previous cycles.

Omaha, Ne

• As Platform Family UX Lead, researched and implemented emerging technologies that reduced development cycles by 15%.

• Developed detailed user stories and organized content to streamline development,

• Led cross-functional teams of 10+ members and presented creative solutions to executive stakeholders, boosting design alignment and satisfaction by 30%.

• Designed mobile web, iOS, and Android applications that brought business strategy to life with user-centric, visually engaging interfaces—resulting in a 25% increase in

• Managed design projects in an agile environment, delivering solutions 20% faster than

Tools & Methodologies:

· Led growth hack initiatives, implementing innovative usability techniques that drove

• Leveraged industry-standard tools (Sketch, Craft, InVision) to create sketches, wireframes, and high-fidelity prototypes-reducing design iteration time by 40%.

• Fully designed and tested key projects, such as the Hayneedle App (iOS iPhone, iPad & Android), which contributed to a 35% improvement in user retention post-launch.

Senior Channel Manager - Mobility

April 2015-June 2016

Kansas City, MO

Agile End-to-End Design:

iteration time by 30%.

Consultancy & Impactful Projects:

VMLY&R

- Mobile Design & Strategic Consulting: · Led creative strategy, process, and implementation initiatives across all mobile
 - departmental influence and achieving a 20% increase in mobile engagement.

• Designed and delivered mobile applications at every development phase in an agile environment, collaborating closely with developers and clients to reduce design

• Provided UX/UI consulting for multiple high-profile projects, including the USA

25% increase in overall user engagement and improved conversion rates.

functional, high-quality solutions tailored to client needs.

channels, resulting in a 20% increase in brand engagement.

Soccer Website Rebrand, Ford Pass (Android), Hills App (platform conversion to iOS), LegalShield App (Android & iOS), and QuikTrip (V1 Web & V2 App), contributing to a

platforms as Team Lead for the Mobile First priority team at VMLY&R, driving cross-

Innovation & Collaboration: • Investigated and recommended emerging usability techniques that enhanced application performance by 15%, while collaborating with cross-functional teams to deliver

Omaha, NE

🥏 Senior Graphic Designer - Multimedia Complete Nutrition Corporate Headquarters Feb. 2011-April 2015

• Initially hired to design and maintain the company newsletter, I quickly advanced to a leadership role overseeing creative initiatives across all print and digital

• Transformed a non-ecommerce site into a fully functional mobile and desktop ecommerce

• Collaborated with programming and SEO vendors, as well as department leads, to align

corporate objectives with effective print and digital media strategies.

• Analyzed and redesigned e-commerce sections, resulting in a 15% increase in

· Designed and managed completenutrition.com and completenutritionfranchising.com, incorporating SEO strategies that improved organic search traffic by 30%.

conversion rates.

Campaign & Content Management:

perception.

Graphic Design Intern

start to finish.

Omaha, NE

June 2009-Aug. 2010

20% boost in engagement.

Website Transformation & E-commerce:

platform, boosting online sales by 25%.

Strategic Collaboration & Process Improvement:

Role Evolution & Leadership:

(brochures, banners, shelf talkers) to ensure consistent brand messaging. Digital Innovation & Brand Revitalization:

• Developed mobile sites, apps, and interactive widgets (e.g., Complete Nutrition Mobile Site, Complete Nutrition App, Your Complete Solution App/Widget) to enhance

 Served as the Creative Lead Designer for all campaigns and spearheaded the Complete Nutrition branding redesign, significantly enhancing market presence and brand

user experience and maintain a consistent brand identity.

Metropolitan Community College Marketing and Public Relations

· Planned and executed photography sessions and designed promotional materials

· Directed promotional projects including email blasts and e-newsletters, achieving a

I designed a diverse range of print and digital materials—from print ads, brochures, forms, and posters to various other collateral—ensuring each piece met high creative and quality standards. I collaborated closely with print vendors to secure quotes, manage file submissions, and review proofs, guaranteeing consistent, top-notch output. Additionally, I maintained meticulous records for every project by organizing both

digital and physical files—from initial drafts and email communications to final

packaged documents-ensuring a seamless workflow and efficient project management from

Education

Before user experience design became a recognized discipline, I built my foundation in

Skills 🔈

& Expertise

What I Bring to the Table

Graphic Design, which encompassed web, package, and print design.

Metropolitan Community College Associate Degree in Graphic Communication Art & Design Graduated May 2010 Omaha, NE

Applications: Sketch, Invision, Keynote, Adobe Creative Suite, Microsoft applications, Figma and FigJam, Miro, Adobe Analytics, Google Analytics, Zeplen, UserTesting, Hotter, Adobe Audience Manager, Luma User-Centered Design, Jira, Trello, Asana

Front End Developement • HTML and CSS

Design & Visual Communication:

• Graphic Design

Logo Design

Typography

• Visual Design

Advertising

• Email Design

• Brand Development

• UX Research • Quantitative Research

• A/B Testing

• Usability Testing

• Qualitative Research

Research & Testing:

• Data Analytics

• Data Analysis

Management & Strategy: • Project Management

Design & Visual Communication: • User Experience (UX)

Interface Design

• Mobile Web Design

• App Design

• iOS Design

• Web Design

• Wireframing

Prototyping

• Strategy

• Android Design

• Responsive Web Design

• Creative Management

Digital Strategy

Personalization

• Information Architecture

• User Interface (UI) / User

- Adobe Training 🔉
 - Advanced Analysis with Analysis Workspace
 - Adobe Issued Mar 2022 Fundamentals of Adobe
 - Data Analysis with Analysis Workspace Adobe Issued Sep 2021

Audience Manager

Issued Nov 2021

Adobe

edwinamirian@gmail.com UX design Manager Friend and current manager References | Cody Freeman 660-232-1596 cfreeman@rivian.com Lead UX researcher at Rivian Friend and former coworker

- Accelerate Customer Engagement with Personalized, Multi-Channel Marketing Programs
- Adobe Issued Apr 2022
- Marketo Core Concepts 1
- Discover Adobe Campaign Standard Adobe Issued Apr 2022
- Adobe Issued Apr 2022

Edwin Amirian

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